



## The Launch Event



### Todays Session

Basics of income and expenditure with Julie Goodchild.

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### Last Time

Catch up with everything from the last event.

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### Further Info

Contact information.

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On Wednesday 5th November the SBBC (Shipley & Baildon Business Club) was launched at the Kirkgate Community Centre, Shipley. Participants were welcomed to the Centre and provided with lunch before the 'speakers' began and before the 'speed networking' session ran. This session is devised to get people talking and interested in each other in a very short space of time. Anita Bolland, Project Manager of Newlands Enterprise opened the session in her own unique style, thankfully the topless ventriloquist act stayed in its case on the day! Pete Simpson, ICT Co-ordinator tried to blend into the background taking pictures of the day (sorry Pete, we did see you!) and Julie Dawson Business Admin Co-ordinator, had lots of fun and got over enthusiastic blowing her whistle at the speed networking session!

There was a good cross section of participants on the day, coming from all walks of life and business which helped create the great atmosphere on the day. People obviously didn't know what to expect when they arrived but by the time they left, everyone had thoroughly enjoyed the session and were eager to arrange the next one for December.

The speakers on the day helped create a picture of how the club should and can work. We had a talks from Anita Bolland, Newlands Enterprise, the Beinvolved Team about their aims of providing a mentoring service and a Business Adviser from the Bradford Kickstart team.

This is now 'your' club and we hope you will use it to the full and in doing so, help your own business thrive and grow.

## SPEAKERS



Newlands Enterprise

### ANITA BOLLAND

Project Manager  
Newlands Local Enterprise

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www.newlandsenterprise.com



### JULIE GOODCHILD

Advisor  
HM Revenue & Customs

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www.hmrc.gov.uk

## Did you Know?

If you are in business, you must register for VAT if your turnover for the previous 12 months is above £67,000. This is known as the VAT registration threshold. It changes regularly, so you should regularly check your turnover against the current threshold.

You must also register for VAT if:

- you think your turnover may go over the threshold in the next 30 days
- you take over a VAT registered business as a going concern
- you are selling goods into the UK from another country in the EU and exceed the 'distance selling threshold' - see the section below on registration and international trading
- you acquire goods from other countries in the EU totalling more than £67,000 in a year - see the section below on registration and international trading

Find out more at  
[www.hmrc.gov.uk/vat/](http://www.hmrc.gov.uk/vat/)

## TOPICS



**Today's speaker will go through the basics of good house-keeping for your income and expenditure and talk about the dreaded 'tax' we all find so hard to get to grips with.**

The session is aimed at making your life as simple as possible and this will hopefully address some of the issues you had coming out of the first workshop sessions.

Further 'free' advisory workshops, at a place to suit you, will be available from Julie and her colleagues where we can get 5+ people interested in attending the advice session.

If you are interested, please contact Julie Dawson at Newlands Enterprise (see back of newsletter for contact details) in the first instance and she will co-ordinate between yourself and Julie Goodchild.

One other thing to note; in order for your business to be a success, the good housekeeping and record keeping does need to be maintained. The trick of a good business is to recognise who should be doing that. Don't feel that you are a failure if you have to enlist some help in certain aspects of your business. Getting the right support for the right elements of your business is the right thing to do.

## 'SPEED' NETWORKING

The atmosphere at the speed networking session grew louder and louder as people got more and more interested in what others had to say. This is a great exercise to get to know a lot of people in a very short space of time and has worked well every time we have used it. Those taking part are given 3 minutes to talk to the person opposite giving their name, business outline/business idea and favourite colour. At the end of the 3 minutes a whistle is blown and you have to move onto the next person. As the session gets going, we always find the whistle has to be blown more than once as people are engrossed in what the other participants do and we weren't disappointed this time either, the whistle sometimes had to be blown 3 times !!



## WORKSHOPS

After a short break, the group split into two groups and were asked to discuss their Priorities; Problems; Passions and Skills. At the end of the session similarities were identified for the groups and the following issues were identified:

### PRIORITIES

- Increase Business
- Marketing/Promotion
- Right Pricing
- Maximising Potential
- Job Satisfaction
- Quality Control through challenge
- Work/Life Balance
- Social Hours
- Correct Licences (for trade etc.)
- Ideas 'Ping Pong'

### PROBLEMS

- Getting pricing right
- Contact with Customers
- No website
- Time Management
- How to run a business e.g. tax (self-assessment)
- Contingency
- The unknown
- Where to get experience/knowledge
- Seeing the wood for the trees

### PASSIONS

- Self respect & selfesteem
- Pride in own skills

### SKILLS

- Meeting people
- Working for Self
- Organised
- Flexible
- High job satisfaction



# Forgotten who you met last time?

**MIKE WHITEHOUSE**  
Business to Business  
Mentoring Support Officer  
Be Involved



**ANITA BOLLAND**  
Project Manager  
Newlands Enterprise

**RICHARD SARA-GRAY**  
Business Advisor  
Bradford Chamber of Commerce

## Attendees

Karen Palmer  
HANDCRAFTED TEXTILES  
karen@handcraftedtextiles.co.uk

Malcom Roberts  
MALCOLMS BARGAINS

Gerald Hannah  
PARENTING TOGETHER  
gerry@parentingtogehter.org

Anne Thornber  
THORN ADMIN & BOOKKEEPING SERVICES

Angela Dyer & Kate Rhodes  
FLEXIPHONICS

Helju Bland  
CRYSTAL ANGEL  
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Richard Sara Gray  
KICKSTART  
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Adrian Parkin  
AJ PLASTERER

Sue Potts  
SAVANTE  
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Mike Whitehouse  
BEINVOLVED  
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Gail Price

Nigel Pickles  
PRWT LOGISTICS

Jonathan Phipps  
JONATHAN PHIPPS

## Today's Venue

Kirkgate Community Centre  
Shiplay  
West Yorkshire  
BD18 3EH

For booking details, please contact the centre on 01274 580186

## Dates for your Diary

20th January 2009	12.00 - 2.00 PM	Kirkgate Community Centre
17th February 2009	12.00 - 2.00 PM	Kirkgate Community Centre
17th March 2009	12.00 - 2.00 PM	Kirkgate Community Centre

## Contact Us

If you would like any further information on the Services Newlands Enterprise provides, please feel free to contact us:

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